

## Biography



Dr. Tom Watson is the founder and president of Watson Training & Development headquartered in Colorado. He has been providing training, research and consulting to a broad range of organizations in North America and Asia-Pacific since 1990.

Before founding his company, Tom was a professor in the Texas A&M University System. In addition to being a visiting professor at the University of Texas, he has held the position of Director of Corporate Education at Louisiana State University/Shreveport. He earned a Ph.D. from the University of Nebraska in organizational behavior/communication and is the author of two books and over 25 training programs.

Some of his major clients include the U.S. Air Force, General Dynamics, Exxon/Mobil, Shell Oil, Hilton Hotels, U.S. Navy, Coca-Cola, State of Texas, City of Houston, Bank of Hawaii, LSG Sky Chefs, Citibank, University of Guam, Harris County, to name a few.



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# Classes Currently Offered

Invest in Your Debt:  
Failsafe Financial  
Planning

Managing  
Employee  
Performance

## **Classes Currently Offered**

### **Invest in Your Debt – Failsafe Financial Planning**

*(This course is available live and by Virtual Learning)*

Learn to eliminate personal debt quickly by using a unique debt elimination strategy. Discover ways to save 10-30% of income monthly and ways to turn debt into savings. Learn to have less stress on and off the job without having to worry about money problems and become more productive without sacrificing your quality of life.

### **Managing Employee Performance**

This in-depth workshop is ideal for new supervisors but offers many benefits even for supervisors with years of experience! Major topics covered: 3 Steps for Day-to-Day Management; Setting and Communicating Performance Expectations; Communication Skills for Solving Performance Problems; Effective Strategies for Handling “Can’t Do” and “Won’t Do” Situations; and Learn How and Why “Discipline” Creates Good Morale.

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